



# Bluetooth<sup>®</sup> Seminar Series

Tools, Techniques, and Trends

# An Introduction to the Bluetooth Qualification Program

Joshua Graham | Program Manager | Bluetooth SIG



# Bluetooth SIG, Inc.



## **Specification**

We expand the capabilities  
of Bluetooth technology



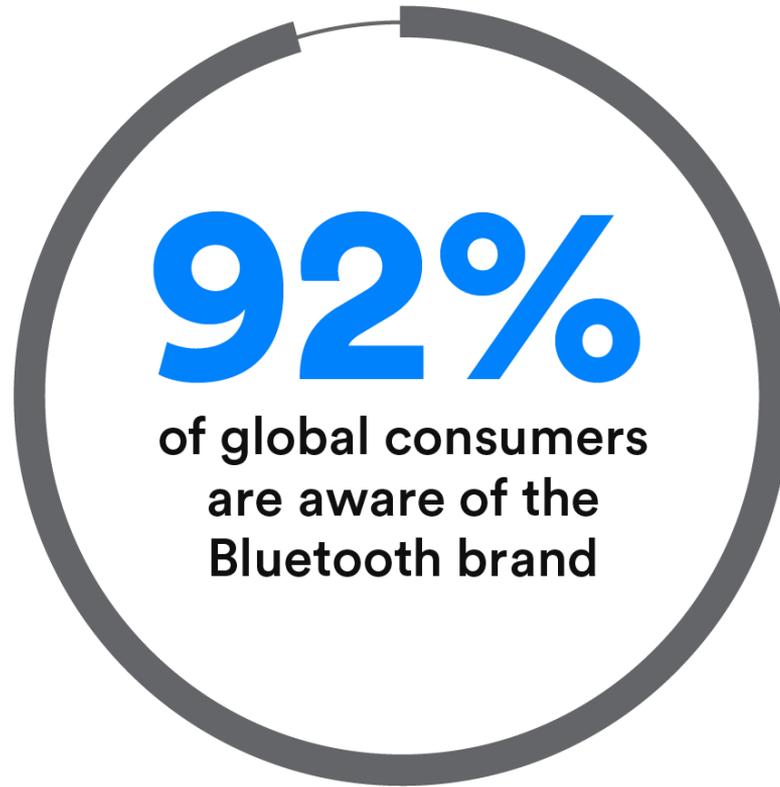
## **Qualification**

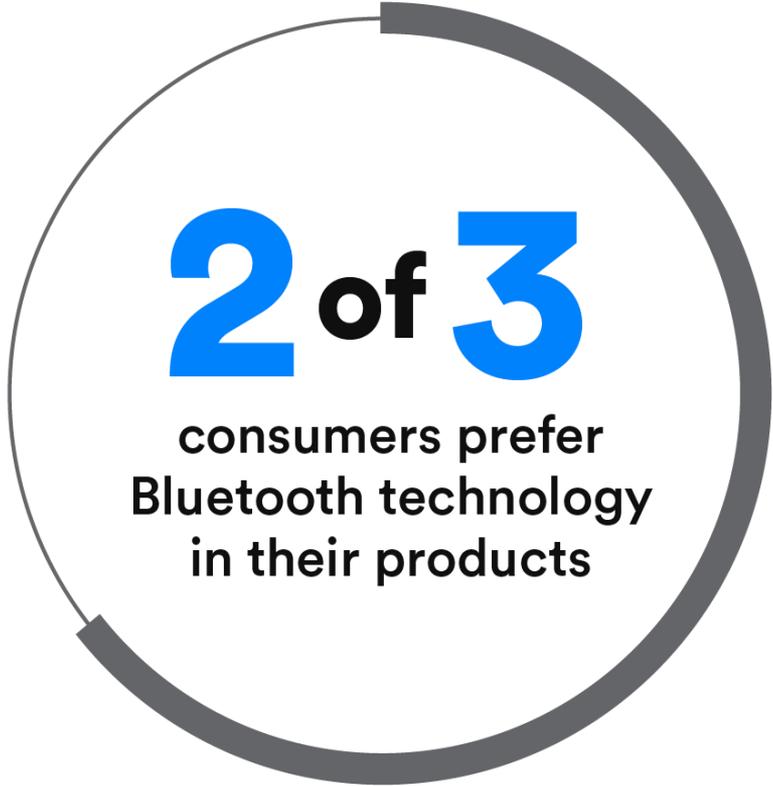
We drive  
Bluetooth interoperability



## **Promotion**

We grow the  
Bluetooth brand





**2 of 3**

**consumers prefer  
Bluetooth technology  
in their products**



**more than**  
**half**

**of consumers find the  
Bluetooth logo positively  
impacts their  
purchase choice**

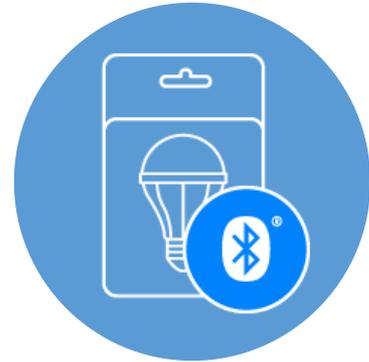
# Go to Market



**membership**



**qualification**



**branding**

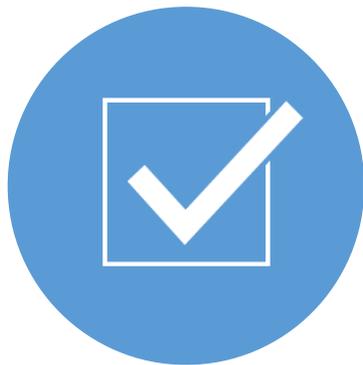
# Go to Market



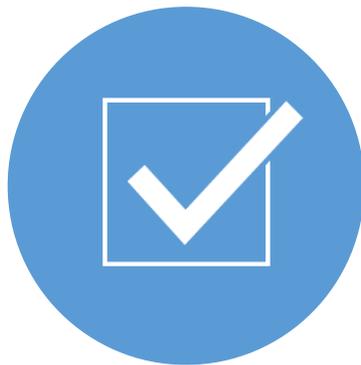
members only



# membership requirements

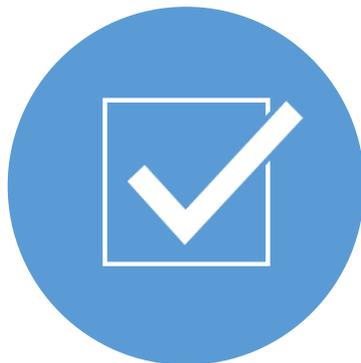


# Bluetooth qualification program

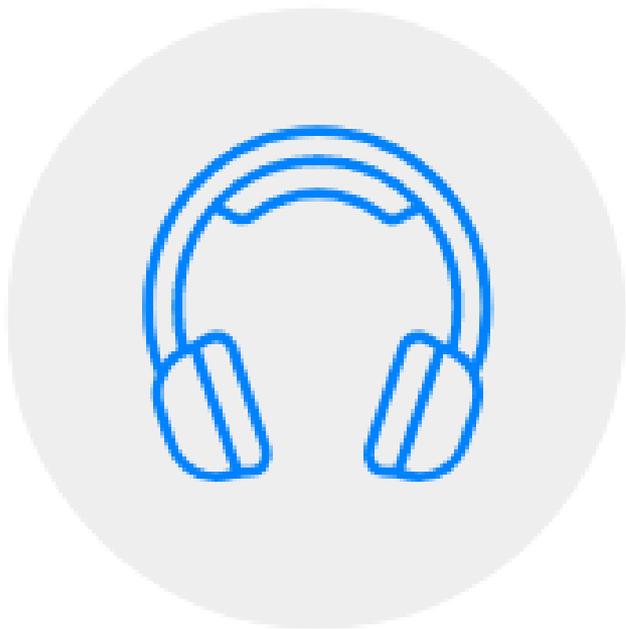


Show compliance  
to Specification and  
Interoperability

List  
your product

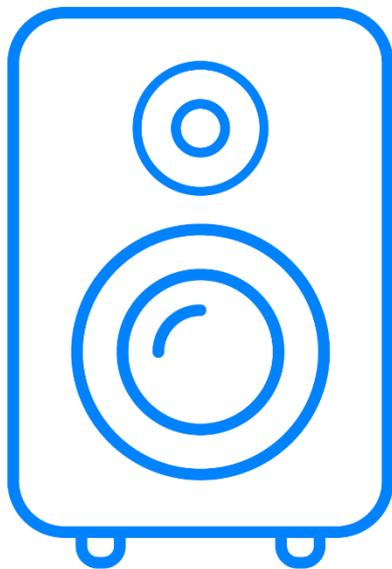


	Using a pre-qualified design without modification	Completely new design	Modified a pre-qualified design	Using a design that qualified as a component product type
Required Testing		✓	✓	✓
No Required Testing	✓			



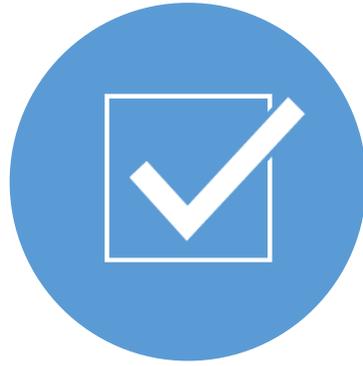
## Scenario #1:

Integrating a chip  
in my headphones  
and form a  
completely new  
design

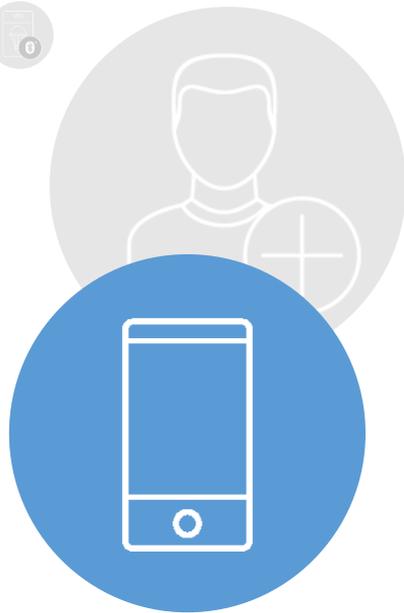


## Scenario #2:

Adding my  
company's logo to  
a previously  
qualified Bluetooth  
speaker



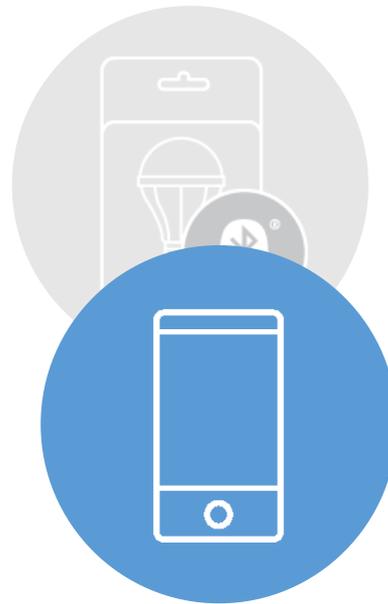
# Bluetooth qualification test facility



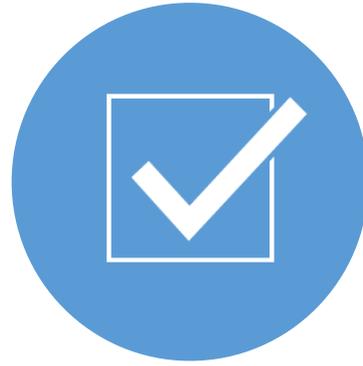
**First product**  
*(Administrative fee required)*



**Second product  
with same  
Qualified Design**  
*(No fee)*



**Third product  
with same  
Qualified Design**  
*(No fee)*



# Bluetooth qualification consultant



# Branding



Bluetooth<sup>®</sup>



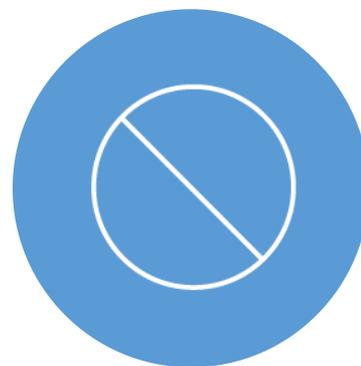


# Common Branding Errors



## **Unbranded**

Lacks Seller's Branding



## **Misbranded**

Incorrect Trademarks



Bluetooth

# Bluetooth<sup>®</sup> brand usage guide

side-logos

Bluetooth SIG Proprietary



450

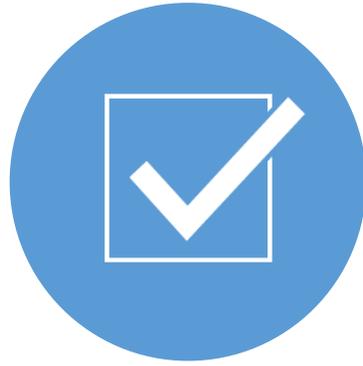
Inquiries from Customs last year

100

SIG letters  
of authorization

350

Pending shipments



# Enforcement Program

# Thank you!

Questions?



## Contact Information

Name: Joshua Graham

Email: [jgraham@Bluetooth.com](mailto:jgraham@Bluetooth.com)



The Bluetooth® word mark and logos are registered trademarks owned by the Bluetooth SIG, Inc. and any use of such marks by Ellisis is under license Other trademarks and trade names are those of their respective owners.